

NOTICES

Fan Discontinuation and Change Notice

Date: January 10, 2005

Attention: Valued Customers

Subject: Product Obsolescence Notice

This letter is to confirm to your company that Cornell Dubilier Electronics is discontinuing the FAN product line. In accordance with Cornell Dubilier's product discontinuation policy, we are hereby giving notice of these product changes in order for your company to adjust its product purchasing records, or to make any final purchases of the discontinued products that are still in supply.

This notice only applies to all Cornell Dubilier's customers and distributors.

We have determined, that at this time, we are unable to be competitive with other sources of this type product, and therefore have decided to discontinue sales of the FANS device.

Due to the decision made to discontinue this product, Cornell Dubilier will accept product for return for a period not to exceed three (3) months after this written notice, subject to the conditions stated under inventory adjustments. Any product not returned within the above stated period will not be accepted for return by Cornell Dubilier.

Last Time Buy Conditions

We request that you carefully review this information and notify your purchasing offices and buyers to place your company's final purchases for available discontinued products as soon as possible according to the following last time buy terms and conditions.

Commencing with the date in this letter, your company has until March 1, 2005 during which time you may place orders for this product. Final orders will be shipped within standard lead-time. We would like to caution you not to wait until the last moment for placing your final order(s) as product may be limited

in availability. Orders for these products will be non-cancelable and non-returnable.

Last Time Buy Date: March 1, 2005

Thank you for your attention to this matter. No response to this notification is required. Should you have any questions, please do not hesitate to contact us.

✉ [Terri Medeiros](#)

SMT Product Manager

Phone: (508) 996-8561, ext. 196